



Indie INDEX

Contemporary footwear

WOMEN'S

TOP 10

Best-selling brands of the week

1	Converse
2	Vans
3	Birkenstock
4	Ugg Australia
5	Nike
6	Fly London
7	Camper
8	Ted Baker
9	Vagabond
10	Toms

TOP 5

Best-selling categories of the week

1	Sandals
2	Flip-flops
3	Trainers
4	Pumps
5	Flats

TOP 5

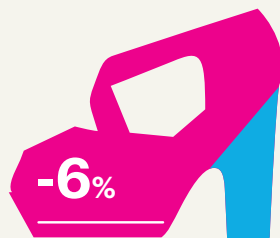
Brands with the best sell-through

1	Converse
2	Nike
3	Vans
4	Birkenstock
5	Toms

TOP 5

Brands with the best margin

1	Yokono
2	Converse
3	Ugg Australia
4	Vivienne Westwood Anglomania for Melissa
5	DKNY



FOOTFALL
Change for week ending June 22, 2013 compared with same week in 2012

MEN'S

TOP 10

Best-selling brands of the week

1	Converse
2	Vans
3	Loake
4	Lacoste
5	Nike
6	Toms
7	Adidas Originals
8	Paolo Vandini
9	Lacuzzo
10	Hugo Boss

TOP 5

Best-selling categories of the week

1	Trainers
2	Brogues
3	Canvas
4	Loafers
5	Sandals

TOP 5

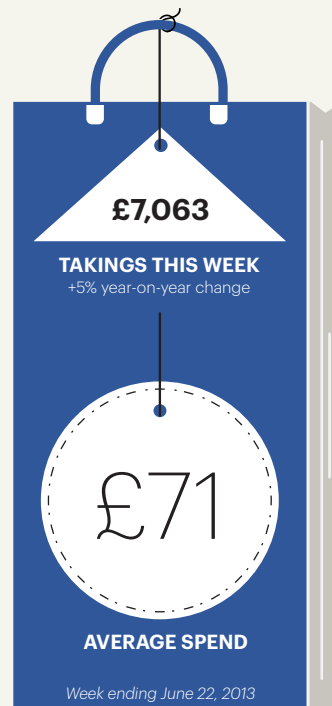
Brands with the best sell-through

1	Vans
2	Adidas Originals
3	Jeffery-West
4	Boxfresh
5	Converse

TOP 5

Brands with the best margin

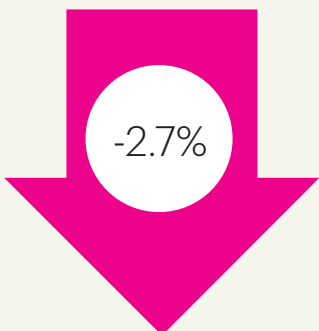
1	Paolo Vandini
2	Lacuzzo
3	Cruyff Classics
4	Ralph Lauren
5	Loake



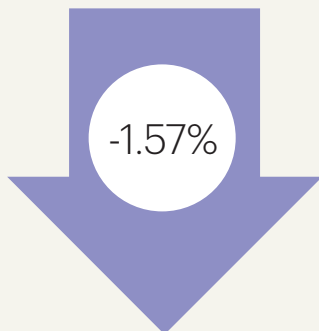
FOOTFALL
Change for week ending June 22, 2013 compared with same week in 2012

INDIE WATCH

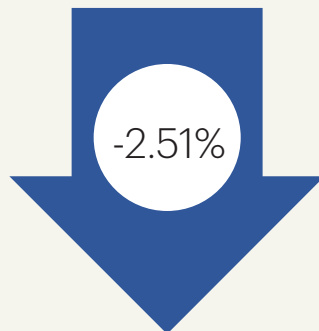
Comparative four-week periods (2012 v 2013) for the UK independent retail sector



AVERAGE MONTHLY TAKINGS



PROFIT MARGIN



AVERAGE NUMBER OF UNITS SOLD

Data for May 13 to June 9, 2013, compared with the same period in 2012. Data provided by Top to Toe, fashion industry stock management and EPoS specialists (Top to Toe: 0845 130 3535)

THE BIG NUMBER

76

% of footwear indies said their customers are happy to try new brands

ILLUSTRATIONS BY NATHALIE LEES