



# Indie INDEX

## Premium

### WOMENSWEAR

#### TOP10

Best-selling brands of the week

1	Diane von Furstenberg
2	Armani Jeans
3	American Vintage
4	MaxMara Weekend
5	Odd Molly
6	Boss Orange
7	D Exterior
8	Paul Smith
9	Ted Baker
10	360 Sweater

#### TOP5

Best-selling categories of the week

1	Dresses
2	Knitwear
3	Jeans
4	Tops
5	Trousers

#### TOP5

Brands with the best sell-through

1	MaxMara Weekend
2	D Exterior
3	360 Sweater
4	Ted Baker
5	Odd Molly

#### TOP5

Brands with the best margin

1	Vivienne Westwood
2	Armani Jeans
3	360 Sweater
4	Paul Smith
5	American Vintage



**FOOTFALL**  
Change for week ending March 16, 2013 compared with same week in 2012

### MENSWEAR

#### TOP10

Best-selling brands of the week

1	Boss Black
2	Armani Jeans
3	Paul Smith
4	Vivienne Westwood
5	Boss Green
6	Stone Island
7	Polo Ralph Lauren
8	Gant
9	Boss Orange
10	Hackett

#### TOP5

Best-selling categories of the week

1	Jeans
2	Shirts
3	Knitwear
4	Jackets
5	Polo shirts

#### TOP5

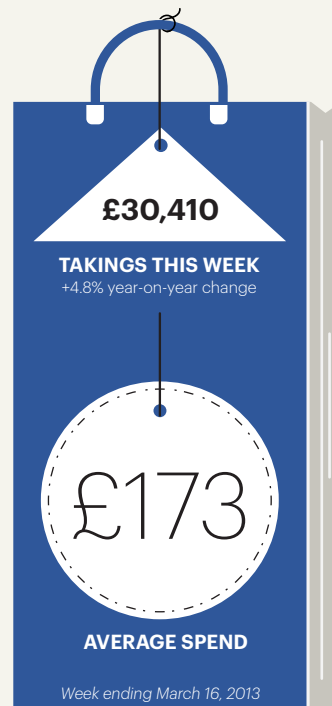
Brands with the best sell-through

1	Boss Black
2	Armani Jeans
3	Paul Smith
4	Vivienne Westwood
5	Gant

#### TOP5

Brands with the best margin

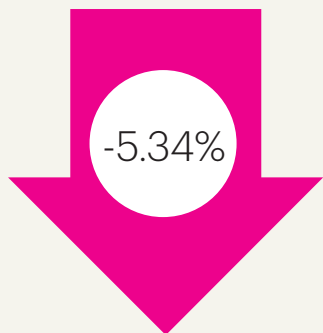
1	Boss Black
2	Paul Smith
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4	Vivienne Westwood
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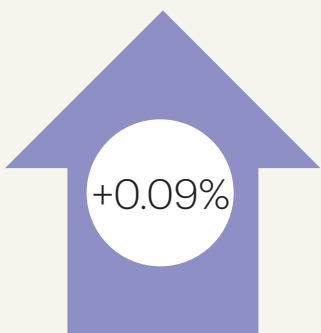
**FOOTFALL**  
Change for week ending March 16, 2013 compared with same week in 2012

### INDIE WATCH

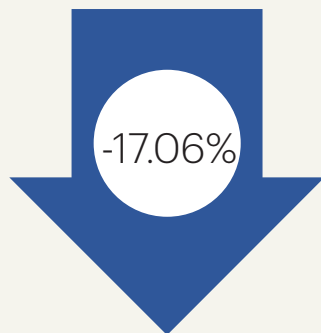
Comparative four-week periods (2012 v 2013) for the UK independent retail sector



**AVERAGE MONTHLY TAKINGS**



**PROFIT MARGIN**



**AVERAGE NUMBER OF UNITS SOLD**

### THE BIG NUMBER

# 73

% of indies said the cold weather is hitting sales of spring stock